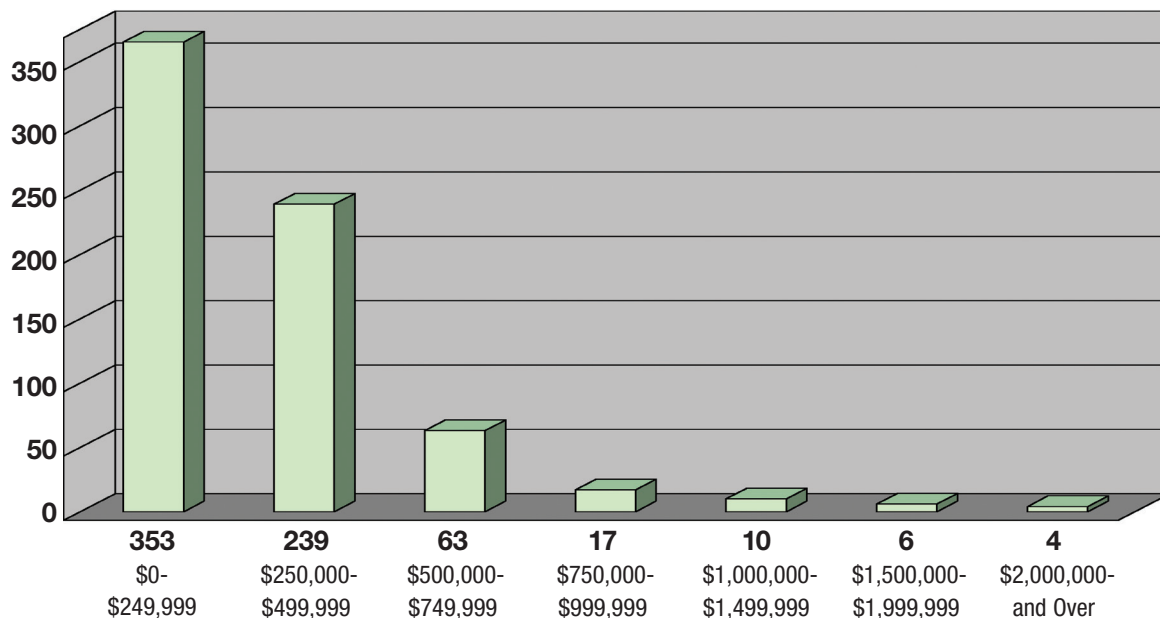


# South Lake Tahoe

## 2012 YEAR END STATISTICS

January 1 - December 31

### UNITS SOLD IN 2012



## 2012 vs 2011 OVERALL MARKET STATISTICS

### SINGLE FAMILY

### CONDOS

#### SOUTH LAKE TAHOE

	2012	2011	%
Volume	\$229,952,254	\$192,838,253	19%
Units	692	547	27%
Median Price	\$245,525	\$265,000	-7%
Average Price	\$332,301	\$352,538	-6%
Units Under \$1 Mil	672	537	25%
Units Over \$1 Mil	20	10	100%

	2012	2011	%
Volume	\$11,661,119	\$14,504,072	-20%
Units	51	50	2%
Median Price	\$168,000	\$250,000	-33%
Average Price	\$228,649	\$290,081	-21%
Units Under \$500	49	46	7%
Units Over \$500	2	4	-50%