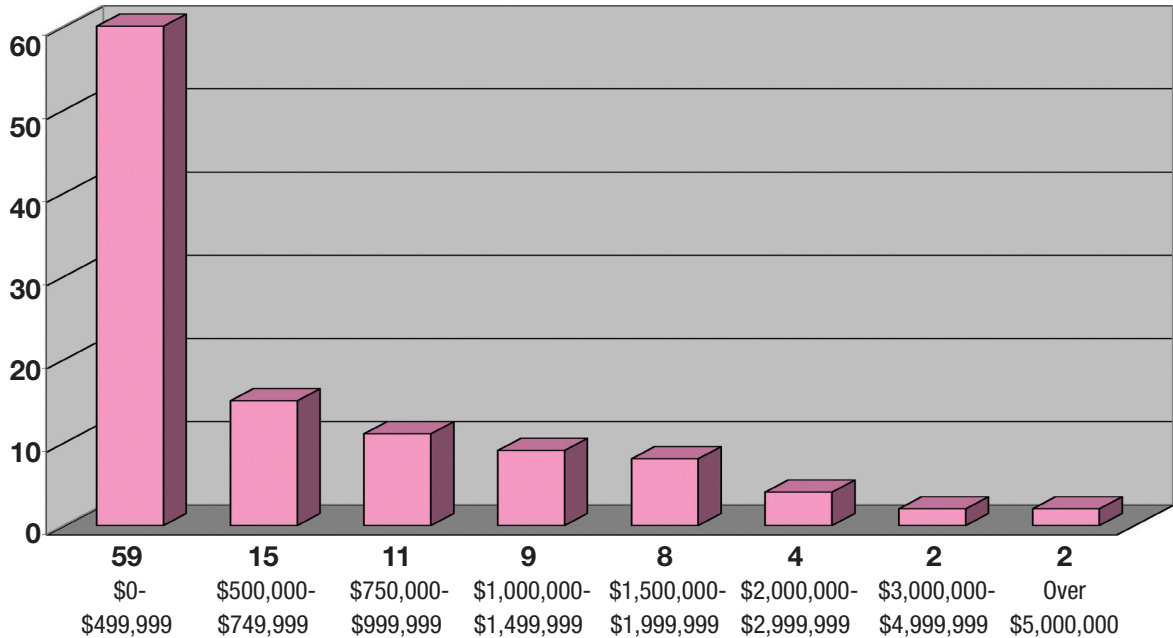


Lake Tahoe East Shore

2012 YEAR END STATISTICS

January 1 - December 31

UNITS SOLD IN 2012



2012 vs 2011 OVERALL MARKET STATISTICS

EAST SHORE

	2012	2011	%
Volume	\$93,587,478	\$109,673,618	-15%
Units	110	86	28%
Median Price	\$482,500	\$575,000	-16%
Average Price	\$850,795	\$1,275,274	-33%
Units Under \$1 Mil	85	65	31%
Units Over \$1 Mil	25	21	19%

SINGLE FAMILY

	2012	2011	%
Volume	\$18,527,145	\$12,844,300	44%
Units	57	50	14%
Median Price	\$202,000	\$216,500	-7%
Average Price	\$325,037	\$256,886	27%
Units Under \$500	52	46	13%
Units Over \$500	5	4	25%

CONDOS

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